

# SPARK EUROPE WEBINAR SERIES 2023

Wednesdays  
at 4 pm CET

SPARK Europe  
Education

## Funding and partnering

Miao He, Senior Investment Associate  
at Hadean Ventures

6 December 2023 | 4 – 5 pm (CET) | Online Webinar

To develop your idea into a growing business funding and successful partnerships are critical. Learn more about what to consider when you are seeking venture capital funding and partnerships that will bring your idea to the market from a highly experienced investment professional

Fundraising is often an enormous task for any startup. The whole process from identifying potential investors that will also be good funding partners to negotiating term sheets, is filled with challenges and potential mistakes. However, with awareness and preparation, you can navigate these pitfalls effectively. In this webinar, some of the common challenges and mistakes in fundraising will be outlined with some advice on how to avoid them.

**Miao He** is an investor at Hadean Ventures, a life sciences-based venture capital firm headquartered in Oslo, Norway. At Hadean her responsibilities cover deal sourcing, due diligence, execution and portfolio management. Miao has spent over a decade in the life sciences industry across venture capital, startups and R&D. Previously she worked in early-stage venture investing in the UK and Israel. Miao was a Bioinformatics Scientist at Illumina, where she developed new algorithms for precision oncology applications.

Miao holds a PhD in Molecular Biology from the University of Cambridge and an MBA from London Business School. She has published 18 peer-reviewed publications in leading journals including Nature Genetics and PNAS.

Online via Zoom | Please register [here!](#)

Registration to the webinar is required in advance. Please register no later than December 5<sup>th</sup> 2023.

The webinar is open to all SPARKees, SPARK mentors, and students and staff of SPARK associated organizations.

In unforeseen cases, the organizers may change and update topics and speakers.

